



**Courses, presentations and webinars  
offered by Utility Financial Solutions**

## **Financial Planning for Municipal Utilities 8 Hours**

### **Course Overview**

This high-level financial planning course is designed to teach techniques that evaluate the financial health of the utility; the course instructor will cover financial planning techniques, amount of minimum cash reserves the utility should maintain, debt coverage ratios, bond rating process and alternative electric line extension policies. Upon completion of the course, participants will know how to evaluate the financial health of their utility.

### **Course Highlights**

- Learn about alternative methods used to determine the necessary amount of revenue to recover from customers
- Develop financial targets that are critical to ensuring the long-term financial health of the organization
- Discover differences between financial targets established for cities' general operations and financial targets established for utilities
- Discuss and Identify types of contributions most utilities make to their city's general fund operations
- Discover the purpose of special rate types (economic development, interruptible rates, marginal cost pricing, production cost adder (PCA)) in a rate program
- Find out how to evaluate the long-term financial plan of the utility
- Discover special policies to consider for cash reserves and line extension policies