



**Courses, presentations and webinars  
offered by Utility Financial Solutions**

## **Understanding New Approaches to Retail Rate Designs 4 hours**

Smart grid technologies, volatility in power supply markets, promotion of energy efficiency programs, and economic downturns have resulted in utilities offering or considering new rate forms for customers. This session discusses industry trends, how rates structures are changing and types of rates being considered by utilities. Topics covered include the following:

1. Rate structures and Industry trends
2. New approaches to rate designs resulting from smart grids
3. Rate structures you may want to consider at your utility
  - a. Positives & negatives of new residential rate structures and potential financial impacts
  - b. Why utilities are using demand charges to recover distribution costs
4. Why utilities are lowering demand charges for power supply cost recovery