



Job Title: Financial Analyst

Company: Utility Financial Solutions, LLC

Location: Fully Remote, occasional travel

Employee Type: Full-time, Exempt Salaried.

About Us:

Utility Financial Solutions, LLC is the leading financial consulting firm in the municipal utility sector, dedicated to providing innovative solutions to complex financial and rate-related industry challenges. We are committed to helping our clients optimize their financial strategies and navigate changes in a fast-paced and changing industry. UFS helps electric, water, wastewater, gas, telecommunications, and solid waste utilities with financial planning, cost of service analysis, and rate design.

At UFS, we consider our employees to be our greatest asset. We take immense pride in fostering a work environment that encourages a harmonious work-life balance and offers flexibility for employees to design their own schedules.

Job Description:

We are seeking a highly motivated and detail-oriented Financial Analyst to join our team. The ideal candidate will assist with analyzing financial data, processing data into models, and providing valuable insights to support decision-making for long-term financial planning and rate design.

The Analyst role is an entry-level position with opportunity for advancement. This person will work directly with UFS industry experts to grow their knowledge and understanding. Qualities desired for the ideal Analyst include:

- Bachelor's degree preferred.
- Excellent written and verbal communication skills.
- Takes ownership of work efforts and knows when to ask for help.
- Is comfortable working remotely and receiving instruction over Microsoft Teams (or similar).
- Excellent organizational skills that facilitate the ability to work on multiple assignments while completing projects on time and with the highest work quality.
- Exceptional attention to detail.
- Critical and analytical thinker.
- Can synthesize large amounts of data.
- Collaborative team player.
- Proficiency in Microsoft Office Suite (especially Excel).
- Desire to continue learning to advance skillset.



The Analyst will play a key role in utilizing Microsoft Excel models designed to assess utility financial, technical, and operational data, ultimately delivering insightful reports and actionable strategies. In this role, the successful candidate will collaborate closely with senior team members and external client project teams to identify issues and collectively devise effective solutions. The responsibilities associated with this position encompass, but are not limited to:

Data Management: Gather, organize, and process financial and billing data, ensuring its accuracy and completeness. Create and maintain databases and spreadsheets for financial analysis.

Financial Analysis: Conduct in-depth financial analysis, including but not limited to, reviewing financial statements, budgets, forecasts, and variances to identify trends.

Forecasting: Assist in the development of financial forecasts and models, employing econometric analyses, including descriptive and predictive analytics. Apply growth, inflation, and other factors to historical trends over short-term and long-term planning horizons.

Cost of Service: Assist in data entry to cost of service models.

Reporting: Prepare and present financial analysis to UFS managers. Develop project status reports as well as reports and presentations summarizing research findings, statistical data analysis, results, and recommendations.

Market Research: Stay informed about industry trends, market conditions, and regulatory changes that may impact the utility sector.

Qualifications:

- Bachelor's degree in Finance, Economics, Accounting, Engineering, or a related field preferred.
- Proficiency with Microsoft Office Suite (Word, Excel, PowerPoint, Outlook).
- Strong proficiency in financial analysis tools, such as Excel, and financial modeling. Knowledge of SQL, Python, R, and PowerBI is a plus.
- Strong analytics background or formal education in transforming large datasets into coherent observations and quantitatively supported recommendations.
- Exceptional attention to detail and accuracy.
- Effective communication and presentation skills.
- Knowledge of the Utility sector is a plus.
- Ability to work independently and as part of a team.



Position Type/Expected Hours of Work:

This position is full time. On average the Analyst will work Monday - Friday. Could possibly work on a weekend or respond to phone calls or emails in the evening.

Work Environment:

This job operates in a home office environment. A quiet home office is mandatory for this position. Office operating hours are generally from 8:00am - 5:00pm. This role routinely uses standard office equipment such as computers and phones.

Physical Demands:

The physical demands described here are representative of those that must be met to successfully perform the essential functions of this job.

While performing the duties of this job, the team member must be able to:

- Remain in a stationary position 80% of the time, alternating between sitting and standing.
- Able to work in a fast-paced environment where there will often be multitasking.
- Constantly operates a computer and other office equipment such as; key board.
- Able to effectively communicate, listen, detect, converse with, discern, convey, express oneself and exchange information.
- Able to walk, bend, twist, turn, stoop, climb steps, reach with hands, use hands to fingers.

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Therefore, other duties may be assigned by your manager. Duties, responsibilities and activities may change at any time with or without notice.

How to Apply:

Interested candidates are invited to submit their resume and a cover letter outlining their qualifications and relevant experience through the UFS application portal at ufsworld.com/careers.

Additional Information:

Salary: We offer competitive salaries and bonuses. Our benefits package is competitive and includes medical insurance, maternity and paternity leave, 401K Plan with match, paid vacation and holidays, and flexible work schedules. Investment in both formal and informal professional development is encouraged and funded by UFS.



Base Compensation Range: \$55,000 - \$75,000

The range provided is UFS' reasonable estimate of the base compensation for this role. The actual amount may be higher or lower, based on non-discriminatory factors such as location, experience, knowledge, skills, and abilities.

Legally Authorized to Work in United States: To qualify, applicants must be legally authorized to work in the United States, and should not require, now or in the future, sponsorship for employment visa status. UFS an equal opportunity employer and complies with all federal, state, and local fair employment practices laws. UFS strictly prohibits and does not tolerate discrimination against employees, applicants, or any other covered persons because of race, color, religion, creed, national origin or ancestry, gender identity, sexual orientation, marital status, sex (including pregnancy), age, disability, past, current, or prospective service in the uniformed services, or any other characteristic protected under applicable federal, state, or local law.