

## Rate Structures to Create Revenue Stability during Tough Economic Times

The economic downturn combined with energy conservation programs has reduced electric sales and created several financial and rate design challenges for utilities. This session covers policies that address these challenges, specifically:

- 1. Financial policies that help guide utilities during difficult times.
- 2. Rate policies that promote financial stability.
- 3. How long-term rate tracks and financial projections can guide a utility through difficult times.
- 4. Rate structures that promote financial stability and those that need to be closely monitored.
- 5. The way other utilities manage difficult times.
- 6. Industry trends that promote financial stability.